



FRONTLINE GROWTH INCENTIVE +

Coach downline leaders to go for Founders Platinum.

This annual discretionary incentive is available to all qualifying ABOs who maintain or increase their Frontline Qs (FQs) each year.

How to Qualify:

Earn an FQ each month for every in-market frontline leader who qualifies at 21% Performance Bonus level.

- Qualify Founders Platinum
- Increase or maintain your total Frontline Qs each year over the average of the immediate past 2 Performance Years.
- Generate minimum annual 30,000 Ruby PV
- Generate at least annual 1,200 Personal PV

You Earn: Annual multiplier on **a portion of Core Plan bonuses.**

NUMBER OF FRONTLINE Qs COMPARED TO AVERAGE OF THE PAST 2 YEARS:	YOUR ANNUAL MULTIPLIER IS:	
	F.Plat to F.Eme	Dia & above
Maintain 0	15%	30%
+1 to 5	30%	50%
+6 or more	40%	60%
	of total Leadership Bonus (LB)	of total LB & Monthly Depth Bonus (MDB)

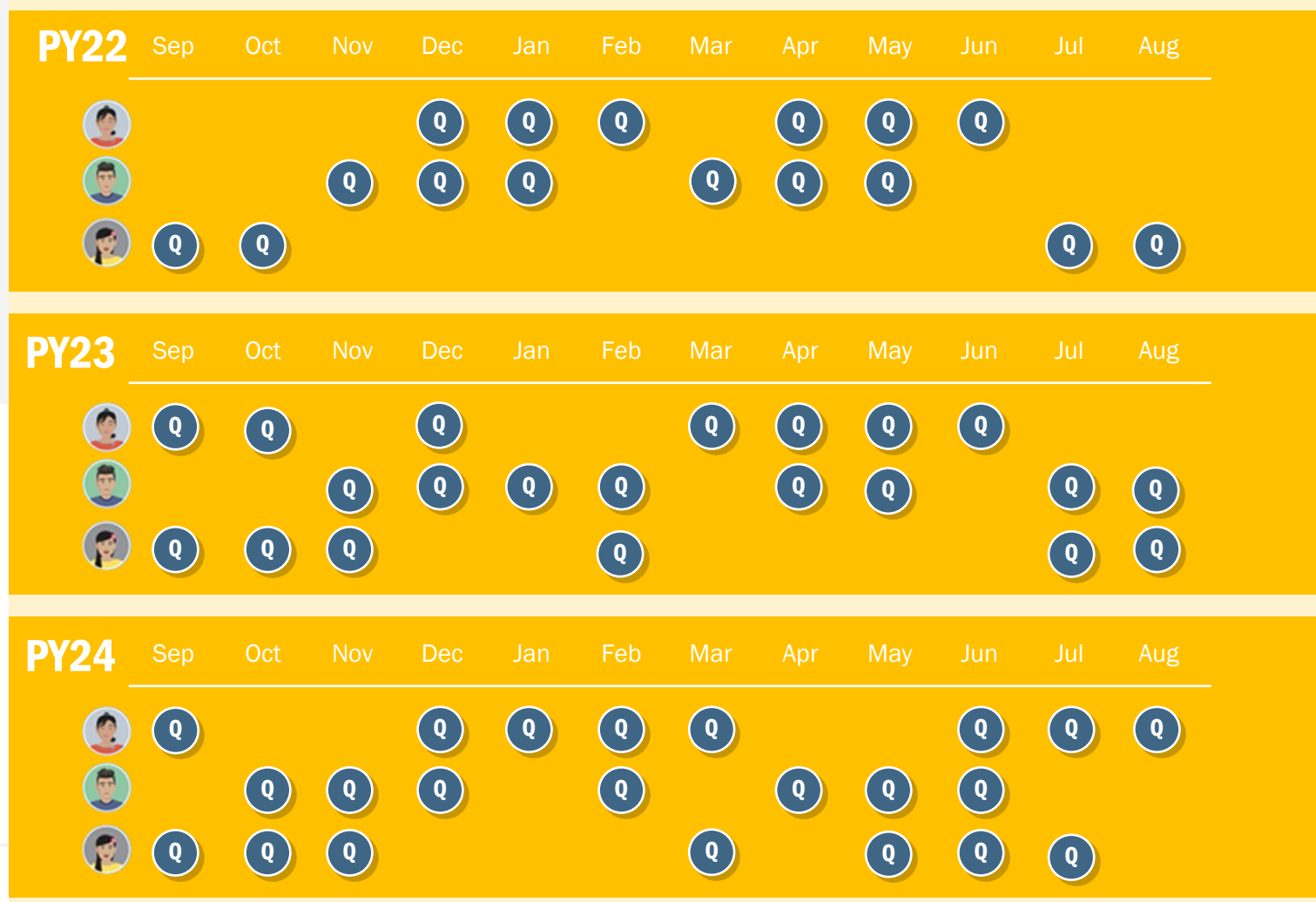


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How to Calculate the Frontline Growth Incentive+ Example:

Step 1

Count the average FQs of the immediate past 2 performance years.



Step 2

Get the average of the immediate past 2 Performance Years

$$\left[16 + 21 \right] \div 2 = 18.5$$

PY24 Baseline is 18 FQs



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Step 3

Calculate the difference in FQs between the current and average

$$22 - 18 = 4$$

Step 4

Use the multiplier table to find the annual multiplier based on the FQ difference.

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of total
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(LB)

of total
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(MDB)

Step 5

Apply the annual multiplier **(30%)** to a portion of the **total Core Plan bonuses (\$\$54,000)**. In this case, the total incentive received is **\$S16,200**.



**Keep increasing the number of FQs
and get rewarded every year!**