

Singapore Platinum Meeting 新加坡白金领导人会议

15 December 2021 (Wednesday)

2021年12月15日(星期三)

8:00pm - 9:30pm

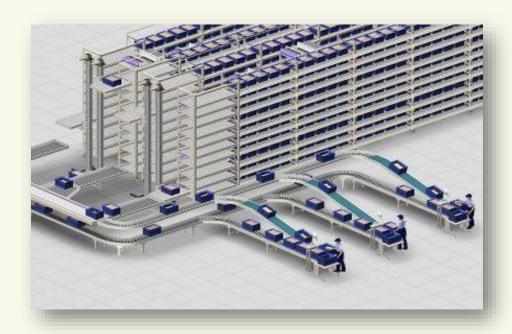


Singapore Warehouse Operation Updates



Current Constraint

- Limited space
- Restricted workforce capacity
- Manual picking & checking
- Inefficiency for staffs and carrier
- Operation safety risk



Long Term Sustainability

- Cater for future growth
- Reduce reliance on human availability
- Efficient & accurate material flow
- Improve picking capacity & efficiency
- Safer operation



2022 Singapore New Warehouse Operation

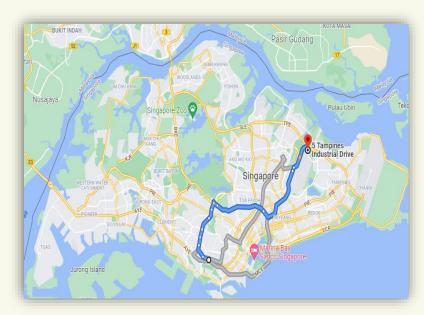


- Goods to Person Technology Warehouse
- Automated storage and picking
- Minimize storage footprint
- System control movement
- Picking capacity of 8K order per day (current 1.2K)

- O Mid Feb 2022 go live
- Cut over period of 5-6 days for shifting to new system and warehouse
- ABO/APC can still place order online during that
 5-6 days cut over period
- Order process based on first in first out after system resume
- Delivery will take place from 3-6 days depends on when the order has been made
- ABO/APC can still go to shop to buy



Singapore Operation Changes



After Sales

- Remain at Pacific Tech Centre
- Moving from 1st Floor to 2nd Floor
- Past Emerald Meeting Room
- Easy access to carpark
- Drive thru drop off/pick up
- Operation Hours
 - Mon-Fri: 9am to 6pm
 - Sat: 9am to 1pm
 - Sun & PH: Close



3rd Party Warehouse Facility

- Tampines Industrial Drive
- Operation Hours:
 - Mon Fri: 9am to 6pm
 - Sat: 9am to 1pm
 - Sun & PH: Close
- Order cut off at 2pm (Mon-Fri) and 8am (Sat).
- O No pick up order from 3PL facility. Last pick up order on 31st Jan 2022.
- For Jan 2022 Pick Up order, we will allow pick up at current RDC until
 7th Feb 2022.
- o Explore pick up drop off point or parcel locker with our service provider



Product Return

Return to City Shop



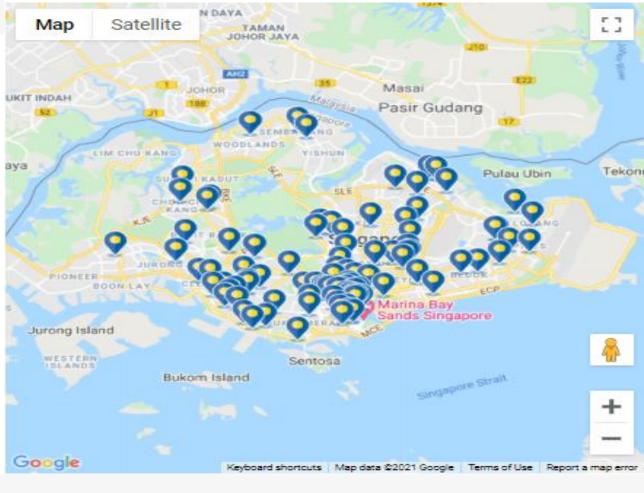














Easy drop-off and collection



Automated and integrated

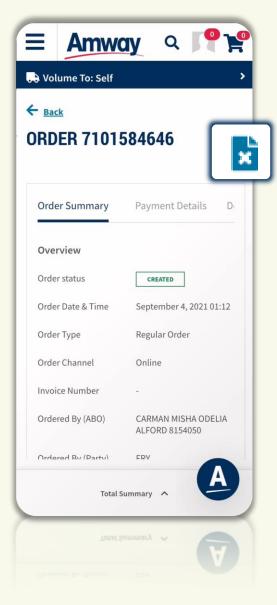


Secure and vandal-proof



Accessible day or night

Post Order Experience

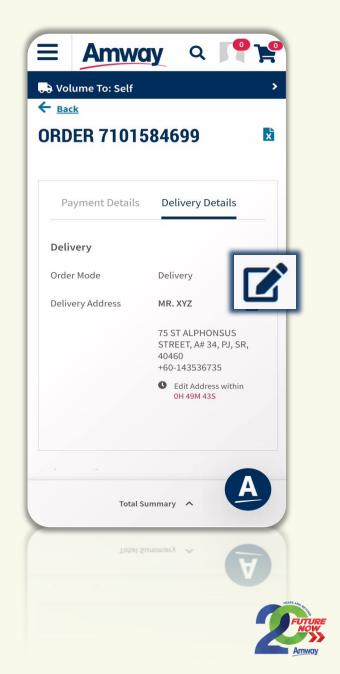


Order Cancel

- Enable for <u>1st hour</u> after order placed.
- Only applicable to Home Delivery & Pickup order placed Online.
- Refund via <u>Credit Voucher only</u>.
- Cross Month cancellation is not allowed.
- Authorise for <u>Ordering party</u> only.

Order Edit (Delivery Address)

- Enable for <u>1st hour</u> after order placed.
- Home Delivery Order Only.
- Authorise for <u>Ordering party</u> only.



Picking List

Amway

PICK LIST

Υ

Pick Line: PTL1 Box Size: LOC

Package ID:

Z102846380

Caps No:

87315

Shipment ID: SIE004ZC5H

Ship Order ID: A100-50001384672-0

Drop Code: PUP

Route No:

#01-02

Singapore

SG 159303

65509911

Pick Method	Pick Qty	Location	SKU	UOM	SKU Description
PTL1					
	1	L0111	100186M	EA	REPL FILTER/UV/PRE-FILTER
	2	S0302	118120A	EA	GH PROTECT AP ROLLON
	2	S0304	285889	EA	ALLANO HAND & BODY LOTION
	1	S0802	120351A	EA	GLISTER MRS NON-AEROSOL
	1	T0604	-118112A	EA	GH NOURISH COMPLEXION BAR
	1	U0303	101573M	EA	PURSUE HAND SANITIZER SEA
	1	V0203	101694IN	EA	PURSUE HAND GEL SALES AID
*****	9	Pic	ck Method Total		
	9	Fir	nal Total		



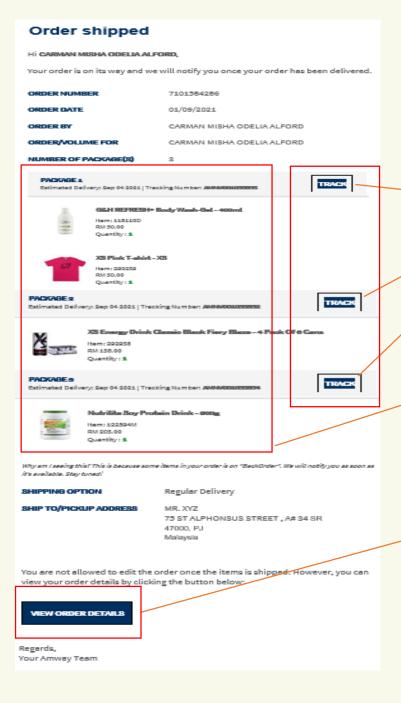












Email Notification

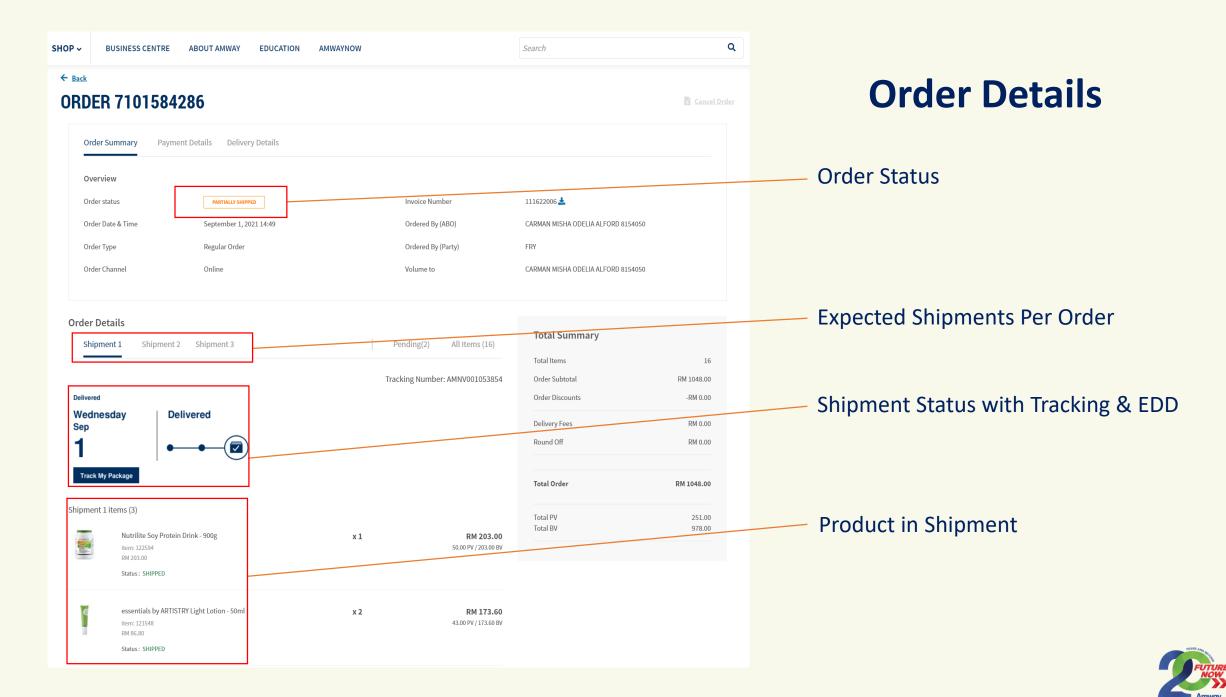
Multiple Shipment Trace and Track

Product listing in shipment

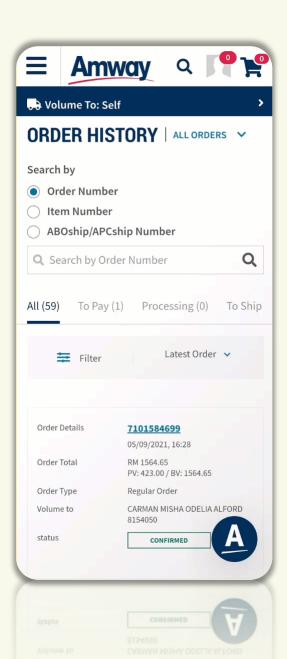
Access to Order Details







Order History



All	To Pay (1)	Processing (3)	To Ship (21)	Partial Ship (0)	To Receive (3)	Completed	Backorder (2)
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Tab	MY	SG & BN		
All	Display all order			
To Pay	Order pending for payment			
Processing	Order in 1-hour processing window. ** ABO is allowed to amend the order.			
To Ship	Order in Pick & Packing process			
Partial Ship	Order is partially shipped			
To Receive	Order completely shipped/ready for pick up	Order ready for pick up		
Completed	Order completely delivered/ picked up	Order completely shipped / picked up		
Backorder	Specific order lists with backorder items			



HOME DELIVERY SUSTAINABILITY





Do Our Part!!



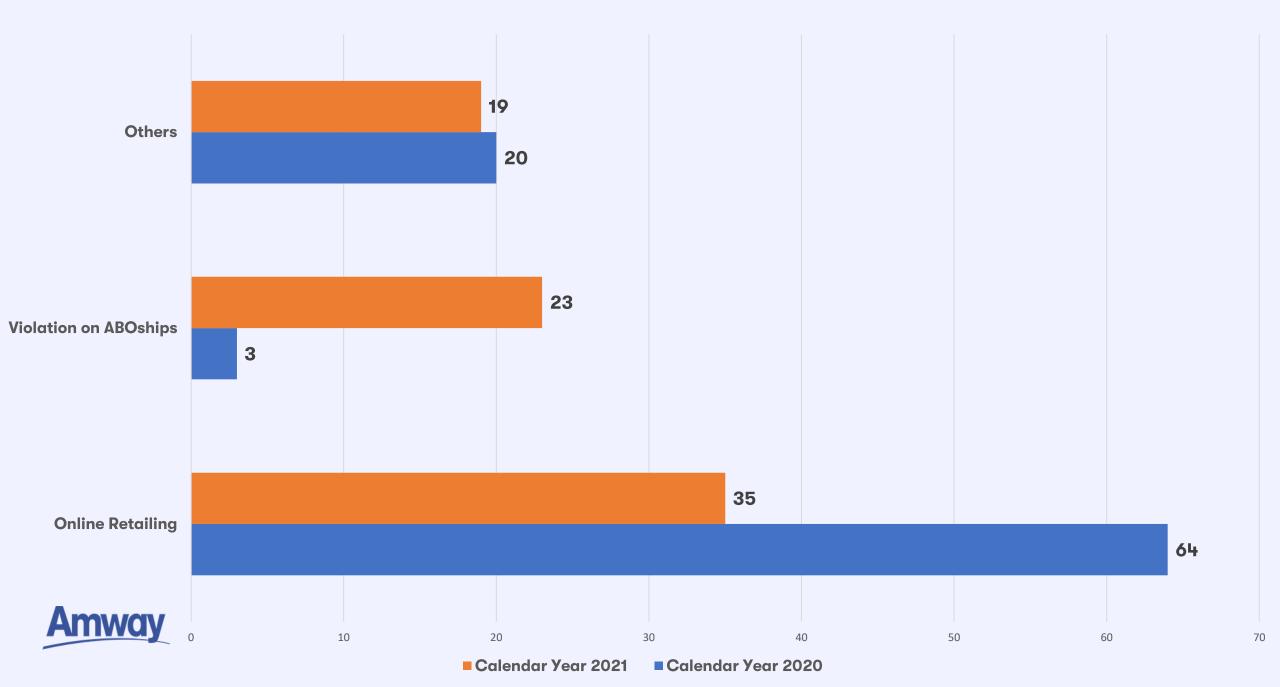
Campaign for email update and training link for order checking and tracking. (Dec 2021 – Jan 2022)



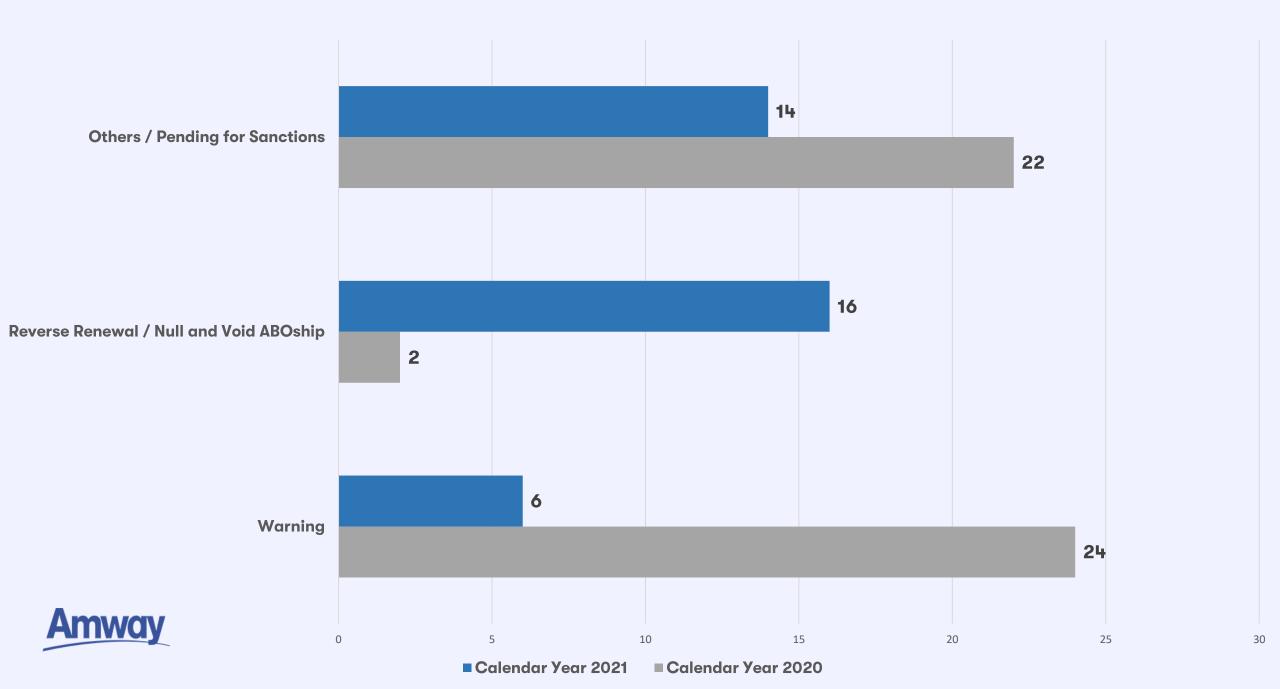
Go paperless !!
Say NO to Plastic Bag !!
Starting February 2022



Categories of cases received



Sanctions



Conversation with online sellers

Carousell

Online 2 days ago

DELETED

Nutrilite Mixed Collagen Peptide Drink \$\$82.50

Make of

Hi Seller, we are from the Business Conduct & Rules team from Amway Singapore and today we are writing to you inform you that Amway products cannot be resold and advertised through any eCommerce platform. You are selling Amway products under your account without our authorization.

Please be further advised that all Amway trademarks or other intellectual property or proprietary information are owned by Amway and the unauthorised use of the Amway name, trademarks, logo or products are strictly not allowed. As the Trademark owner, we did not authorize you to sell any Amway branded products and is an illegal action that seriously infringes trademark law.

We kindly request that you follow our instructions:

- a) Remove postings of all Amway product(s) from your account immediately upon reading this message, and do not list Amway products again in the future.
- b) Send us confirmation (email: sgsales@amway.com with Subject: Attention to Business Conduct & Rules Department Removal of Amway Postings from Carousell) after you remove the products from your listing.

You may refer to Amway Rules of Conduct via our website for more info. Thank you.

Noted with thanks. Thanks for sharing.



Lalready remove Amway product from my list. Sorry for late reply, just see your message



Shopee

Chat

Hi Seller, we are from the Business Conduct & Rules team from Amway Singapore and today we are writing to you inform you that Amway products cannot be resold and advertised through any eCommerce platform. You are selling Amway products under your account without our authorization.

Please be further advised that all
Amway trademarks or other
intellectual property or proprietary
information are owned by Amway
and the unauthorised use of the
Amway name, trademarks, logo or
products are strictly not allowed. As
the Trademark owner, we did not
authorize you to sell any Amway
branded products and is an illegal
action that seriously infringes

We kindly request that you follow our instructions:

- a) Remove postings of all Amway product(s) from your account immediately upon reading this message, and do not list Amway products again in the future.
- b) Send us confirmation (email: sgsales@amway.com with Subject:

Chat

hey sorry to miss out on the messages

noted

Consent from downline ABO/APC

• If the renewal is on behalf of the LOS, ABO is to ensure that the renewing ABO has given the consent to do so.



Amway (Singapore) Pte. Ltd.

No. 1 Jalan Kilang Timor #01-02, Pacific Tech Centre, Singapore 159303 Tel: 65-6550 9950. Fax: 65-6550 9940

www.amway.sg

Updated: 1 June 2017

INTENT TO CONTINUE (ITC) FORM

Dear ABO(s),

In order that you may continue to enjoy the benefits of your ABOship, return this ITC Form, duly completed with your payment today!

There are many good reasons for renewing:

- Monthly updates on products and services
- Business opportunity with unlimited rewards
- Latest business updates
- Purchase of products at ABO Prices
- Value for money promotions
- Renewal e-coupon for PV product purchases

What you should do:

ABO NO.

E-MAIL ADDRESS:

- 1. Fill up your name, NRIC No., address and ABO number in the space below.
- 2. Sign the form where indicated. If this is a husband and wife partnership, both partners must sign.

Effective 1 January 2016, stay on as ABO with a renewal fee of \$30 (e-AMAGRAM**) and receive back a renewal e-coupon of equal value.

APPLICANT'S NAME	:				
NRIC NO.					
SPOUSE'S NAME	:				
NRIC NO.	:				
products and sponsor new ABO undertake to express my contin hereby consent to subscribe to pusiness. I/we understand that not make me an employee, ag application, I/We hereby give on my business or ABOship, who deministration services to AMW personal data outside Singapore	nuing intent to conduct to the e-AMAGRAM, the co the acceptance and app ent or legal representati onsent for AMWAY to co purposes may include di /AY (such as data storage	he business annually through mpany's monthly bulletin whic proval of my ABOship is at the tive of AMWAY (Singapore) Pt illect, use and disclose my per sclosure of my personal data to	the ITC Form. In com th provides the neces: sole discretion of AN e. Ltd., my Sponsor of sonal data for purpos to other ABOS, AMWA	pliance with AMWAY's Ru sary information that will h MWAY (Singapore) Pte Ltd or my Platinum and Above es connected to this appli y related corporations or e	le of Conduct, I/We nelp me conduct the . This ABOship does e. In submitting this cation or to support entities that provide
Applicant's Signature		Spouse's Signature		Date	_
HAVE YOU CHANGED Y Please (✓) if address b					
NEW ADDRESS:				(S):	
CONTACT NUMBER: (HOME):	(OFFICE):		(EXT):	(HP):	

Consent from downline ABO/APC

I have 1 ABO called in she requested to speak to country manager, as she did not and do not want to tell me further details.

She just informed me that she is demanding an explanation from country manager on a staff who have misuse her information without her authority and it is breaching the company policy. In overall the staff unethical behavior towards ABO.

ABO said if the country manager did not response to her with a callback, she is going to bring this to the press and police.

ABo called in claimed that she received renewal message and placed an order notification.

But the caller she claimed that she is not an Amway member and she has nothing to do with Amway given her the sponsor name she is not aware who is that as well.

ABO requested to investigate that who have used her details to sign up her as an ABO without her concern.

Or else ABO wants to make a police report.





Amway Promise



Next to providing quality products, your satisfaction is our number one goal. For return of products, please note on the following:

- Return Unused and Unopened Product

 Product must be in its original packaging, unused/unopened and in good sellable condition and must be returned within 7 calendar days from the purchase date/date received.
- Return Due To Damage (Delivery)
 APC must report damaged product and/or product shortage upon the receipt of shipment (delivery) within 7 calendar days from the date received.
- Return Due To ABO Resignation
 Product should be purchased by the resigning ABO and must be in its original packaging, unused/unopened and in good sellable condition. Products that have been discontinued will not be accepted.

Note: • All stock return (except for Satisfaction Guarantee, unused product return within 7 days from the purchase date and Delivery Damage), the refund will be based on the original price less 5% handling charge and miscellaneous charges 23 where applicable.

AmwayPromise

THE AMWAY SATISFACTION GUARANTEE

We stand behind the quality of AMWAY products. Should you decide the product that you have purchased and used is not satisfactory, you may return the product within 90 calendar days from the date of purchase. You will be offered a choice to have it returned without charge, receive full credit on the returned product for the purchase of another Amway brand product, or receive a refund on the full purchase price. The content of the product should be at least 80% full in order to be eligible for a return. In order to safeguard ethical conduct and effectively process merchandise returns, all goods returned must be accompanied with the order numbers.

This Guarantee does not apply to:

- Products that have been intentionally damaged or misused.
- Amway durable products (High Ticket items) such as the eSpring Water Treatment System, iCOOK™, QUEEN™, Multi-Purpose Shears, ARTISTRY™ Dermasonic, ARTISTRY™ Dermasonic Ultimate Eye 270 and ARTISTRY™ Skin Analyzer, Atmosphere SKY & Mini Air Purifier and Atmosphere DRIVE, which are covered by a separate manufacturer's warranty.
- Amway Lifestyle Catalogue items & XS Drinks, COLOUR CREATION™, Food and Beverage items, premiums, BSA, sales aids, limited edition, seasonable items, NLA or expired products.
- Amway products which have been purchased from unauthorised sellers (online platforms or retail shops) will not be accepted for returns. It will not be covered by the Amway Satisfaction Guarantee or warranty. Amway will not guarantee the authenticity, quality of the products or accept complaints about product related issues.

Return Unused and Unopened Products

The product must be

Amway accepts the return of unitary the second transfer in the product part to the second transfer in the

The product must be returned within 7 calendar days from the purchase date/date received.

Return under Stock Reduction

Amway accepts the return of BV items which are current and in saleable condition from ABO under the following criteria:

- The product must be in its original packaging, unused/unopened and in good sellable condition.
- The purchase of the products must be within 90 days from the date of purchase (please refer to our Satisfaction Guarantee for more details).

Return Due To Damage (Delivery)

Amway accepts the return of damaged product/s and/or product shortage/s from ABO/APC upon the receipt of shipment (delivery) under the following criterion:

ABO/APC must report damaged product and/or product shortage upon the receipt of shipment (delivery) within 7 days from the date received.

Return Due To Resignation

ABOs who decide to resign from the Amway business are required to submit his/her resignation via www.amway.sg. A stock return form must be completed if there is any saleable stock to be returned. Amway does not accept the return of sales aids, Non-BV items, promotional premiums, Amway Lifestyle Catalogue products, XS Energy Drinks and limited life/seasonal/festive items. The prerequisites for such returns shall be in accordance with our Stock Reduction policy. Amway accepts the return of product due to ABO resignation under the following criteria:

The product should be purchased by the resigning ABO and must be in its original packaging, unused/unopened and in good sellable condition. Products that have been discontinued will not be accepted.





Go Green @City Shop Q1, 2022



- Say NO to Plastic Bag
 - Bring Your Own Bag
 - Pay for plastic bags
 - Buy Amway Eco resuable Bag
- Go paper-less
 - Transiting ABO Sign-up to Online

Why Chatbot & Live Chat VS Call / Help Desk



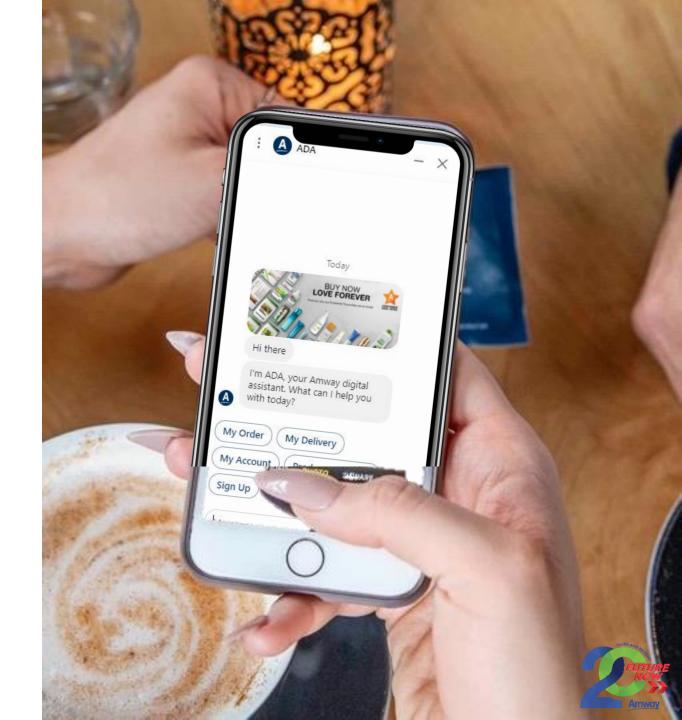




Chatbot 24 hrs

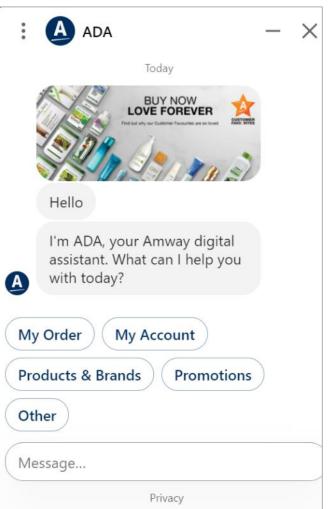
Live Chat Less Queue

Simple to Use



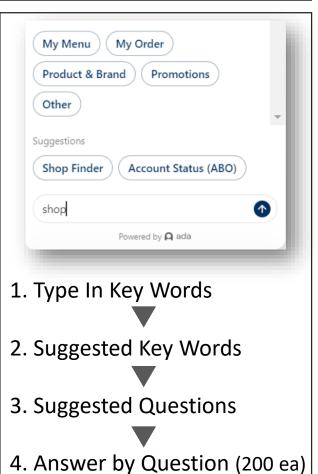
What Chatbot Can Help?

Basic Function



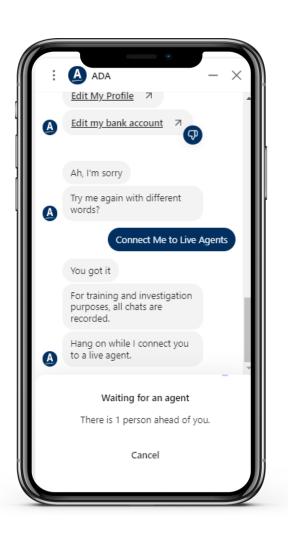
Main Menu	Sub Menu		
My Order	Recent Orders		
	ALP Orders		
	Repair Orders		
My Account	Account Status		
	Authorization Form		
	Event & Training		
Products & Brand	Featured Products by Brands Search for product		
Promotions	Connect to Website Promotion Page		
Others	 Installation and troubleshoot Guide Warranty Check Shop Finder Return Policy 		

Key Word Search



Live Chat





How to Operate



Human



■ W.D: 1000 - 1900

■ W.E: 1200 – 1900

■ PB & Sun: Off

Working Hrs



Activated when click to "connect"

Usage



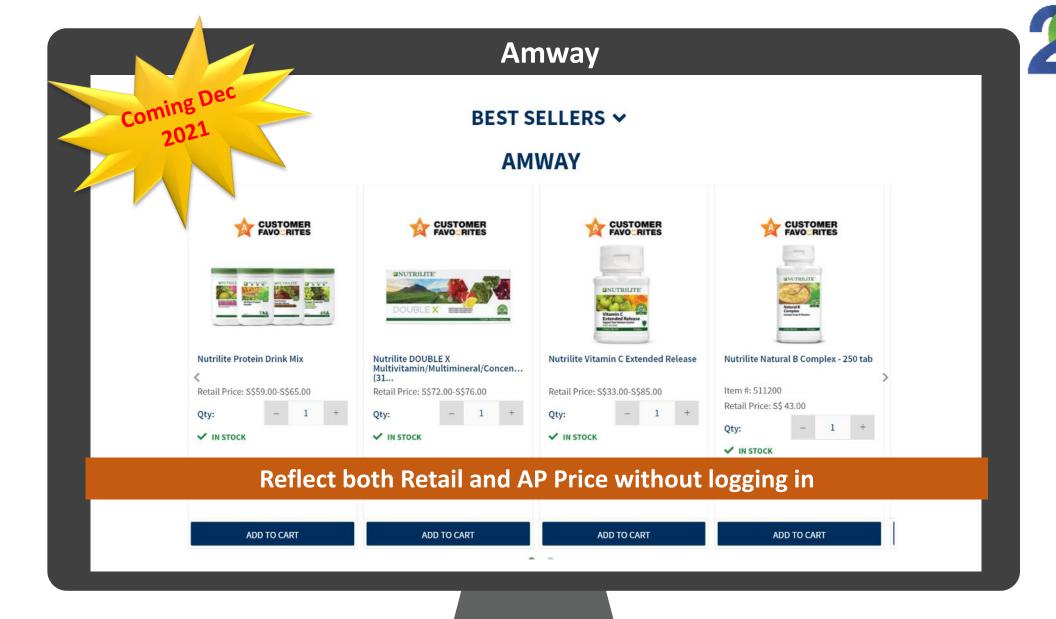
Login Required

*Can connect Live Chat agent at Sign up without login 20 ~100

Daily Connect

12 Mins

Average Conversation









APC Sign up for free



* Vs PY 2021 Monthly average sign-up



EARN EXTRA INCOME? HAVE MORE CONTROL AND FLEXIBILITY?



Sign up as an ABO





Receive FREE \$30
Welcome eCoupon¹ & an
exclusive Amway SG 20th
Anniversary Supplement
Organiser²
worth \$20, while stocks last!



Free 1-time ABO & APC Renewal Promotion 2022



• All who sign up in 2021 will get 1-time free renewal in 2022











TRIP DATE



Q2 2023



Q1 2023





Nutrilite Botanical Research Centre @ Wuxi, China

Program Objectives

In conjunction with Amway Singapore 20th Anniversary celebration, we are organizing a business learning trip to Nutrilite Botanical Research Centre, Wuxi, China.



HELP ABO DRIVE GROWTH

CREATE FIELD EXCITEMENT

ENHANCE KNOWLEDGE AND CONFIDENCE OF ABO TO WIN WITH NUTRILITE.



Program Mechanic

January to May 2022 qualifying period – For All Singapore ABOs

Based On growth of Ruby PV ~12,500PV & Above



Ever achieved 2 months minimum 18,750 Ruby PV in the past 4 months

Achieved 2 months minimum 25,000 Ruby PV and 3 months minimum 18,750 Ruby PV during the program period



Ever achieved minimum 12,501 Ruby PV in the past 4 months

Achieved 3 months minimum 18,750 Ruby PV and 2 months minimum 12,501 Ruby PV during the program period



Never achieved minimum 12,501 Ruby PV in the past 4 months and those not yet qualified at Platinum level

Achieved 4 months minimum 12,501 Ruby PV and minimum 7,500 Ruby PV for the month that not meeting 12,501 Ruby PV



Minimum 2 downline legs qualified the program

Upline ABO with minimum 7,500 Ruby PV for any 4 months during the program period

* No double counting of qualifying leg if the same leg been used by the ABO in between the LOS to qualify Wuxi





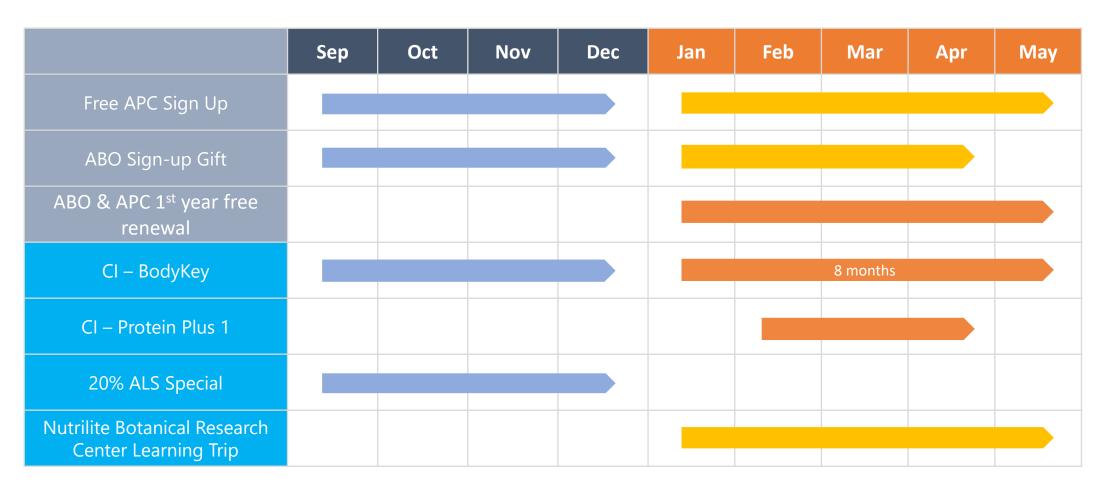


- . This program is open for all Amway Singapore ABO only.
- 2. This program runs for 5 months from Jan May 2022.
- 3. Qualification is by per ABO-ship.
- 4. Each participating ABO are categorized according to their qualifying tier based on their own previous 4 performance months of Ruby PV achievements; The 'previous 4 performance months' refer to September to December 2021
- Invitation to the Wuxi Learning trip is subject to fulfillment of the qualifying requirements and verification of performance achievements during the program period.
- 6. Invitation to the program cannot be transferred or converted to monetary value if qualifier is unable to attend.
- 7. AMWAY Singapore reserves the right to publish or display the name and photographs of qualifiers for publicity purposes via AMWAY communication channels.
- 8. AMWAY Singapore reserves the right to vary, delete, add to, or amend the Terms and Conditions without prior notice.
 - AMWAY Singapore further reserves the right to substitute this learning trip to a prize of comparable value, for whatever reason, at its absolute discretion and without prior notice. Should the value of any prizes be deemed as less than the value stated, the difference will not be awarded in cash or in kind.
- 9. In the event of any dispute in the interpretation of these Terms and Conditions, AMWAY Singapore reserves the right to make the final decision.
- 10. In the event of any discrepancy between or among any multi-lingual versions of the Terms and Conditions, the English version shall prevail.
- 11. These stated Terms and Conditions shall prevail over any inconsistent terms, conditions, provisions, or representations contained in any other promotional or advertising materials for the AMWAY Singapore Wuxi Learning Trip program 2022.

PY 2022 Integrated Campaigns and Programs



Supporting your business momentum



Thank You

